

## Mergers & Acquisitions

ITA Consulting can assist clients throughout the entire M&A process...



- Translate strategy into acquisition strategy
- Shortlist targets
- Prioritize according to defined value drivers (size/growth vs. profitability)

- Conduct the operational and commercial due diligence, coordinate the overall due diligence process
- Identify all potential risks of the target. Define how they can be either controlled or mitigated and incorporate them in the valuation and negotiation
- Understand and validate the business assumptions for the Business Plan

- Tailor the integration approach based on deal type and strategic intent
- Prepare the integration phase early in the process

### Contact:

ITA Consulting GmbH, Christoph-Probst-Weg 3-4, D-20251 Hamburg, Germany  
Phone +49 (0) 380 879 0; Fax +49 (0) 40 380 879 77; [contact@ita-consulting.com](mailto:contact@ita-consulting.com)